



The Scott Mission

A Christian Ministry of Mercy and Love

Senior Philanthropy Officer (Toronto)

The Senior Philanthropy Officer for mid-level giving is a newly created role, which reports to the Director of Development and works collaboratively with the Marketing and Ministry Program groups. The Senior Philanthropy Officer will manage a portfolio focused on creating excellent donor experiences for those giving in the important mid-level gift range (\$1,000 to \$10,000 annually). This position will contribute to program development, program implementation, and growth through prospective donor identification, qualification, cultivation, solicitation, and stewardship. They will build and nurture strong positive relationships both with donors and their colleagues. They will be an integral part of a new and growing team focused on increasing the level of giving and attracting new supporters in order to strategically build the priorities of The Scott Mission.

Organizational Profile:

The Scott Mission is a Christian ministry of mercy and love. It aims to meet the needs of people with love and compassion and seek to bring spiritual, physical, and emotional wholeness to their lives.

The Scott Mission was founded in 1941 by Rev. Morris and Mrs. Annie Zeidman as a non-denominational Christian organization responding to the needs of the poor, homeless, abandoned and vulnerable of all ages. Based in Toronto, the Mission offers practical, emotional and spiritual support to thousands of people every year.

While religious belief and practice are never conditions for receiving help and assistance, and everyone is welcome regardless of faith background, The Scott Mission is committed to the spiritual well-being of all people through the life and witness of Jesus Christ. Their hope is for everyone to have a personal relationship with Jesus, and to express this relationship in a life of integrity and in acts of compassion toward others.

The Mission is privately funded and employs over 100 dedicated staff at 502 Spadina Avenue, Toronto, its Family Centre in East York, the Collingwood Retreat Centre and its Summer Camp in Caledon.

Building on the vision of its founders, The Scott Mission has remained Christ-centred in all its programs and services. It was Morris and Annie Zeidman's belief that the hunger of the soul needed to be addressed as well as the hunger of the physical body.

Qualifications, Knowledge and Experience:

Knowledge, Experience and Skills:

- A pro-active builder with a minimum of five years of fundraising experience, with mid-level giving program experience preferred.
- Management experience an asset.
- Experience with and working knowledge of Raiser's Edge.
- Well-developed computer skills (Excel, Word and Outlook).

- Demonstrated experience and knowledge of and operating according to the AFP guidelines & Donor Bill of Rights.
- Membership in a Christian church, a clear commitment to live out your faith, and agreement with the Statement of Faith of The Scott Mission.
- Front – line experience managing a pipeline of mid-level donors (\$1,000 - \$10,000)
- Solid communication and relationship building skills with an ability to prioritize, negotiate, and work with a variety of internal and external stakeholders
- Demonstrated commitment to accountability, measuring outcomes in a results-oriented culture
- Excellent organizational skills
- Polished presentation skills

Other

- Commitment to The Scott Mission Statement of Faith
- Compliance with The Scott Mission policies and practices

Education:

- Relevant University/College degree/diploma
- CFRE designation secured or working towards
- Ongoing professional development

To apply:

This search is being conducted on behalf of The Scott Mission by *crawfordconnect*, a search firm specializing in recruiting leaders and fundraisers for Canada’s non-profit sector. Qualified applicants are invited to submit their resume and letter of interest online, through our website, in confidence.

To submit your application by January 25, 2021, please visit: <http://crawfordconnect.com/for-candidates/job-openings/>. Select the role and ‘Apply’ to upload your cover letter and resume in two separate documents. Issues with applying? Please email info@crawfordconnect.com.

For more information about the position, please contact **Janice Wooster** at janice@crawfordconnect.com or **416.388.4049 / 1.866.647.5149**. We thank all applicants for applying, however, only qualified candidates selected for an interview will be contacted.

If someone you know may be interested in this position, please feel free to forward this document – we’d be pleased to connect with them.